



Needham & Company, LLC Hires Alex Henderson as Senior Research Analyst Covering the Network Technology Sector

Needham Research Department Continues to Expand Its Footprint

NEW YORK – June 8, 2012 -- Needham & Company, LLC, a privately held, full-service investment bank, announced today that Alex Henderson recently joined the firm as a Managing Director, Senior Research Analyst covering the Networking Technology sector. He will be based in the firm's New York office.

Prior to joining Needham, Mr. Henderson worked at Miller Tabak + Co., LLC, Citigroup and Prudential Securities, where in addition to working as a senior research analyst, he served as Prudential's director of technology research. Mr. Henderson has been a senior technology analyst for over 25 years. He has been ranked in the *Institutional Investor* All-Star Poll 17 times with number 1 rank 11 times, including the number 1 rank in the 2003 poll in the data networking sector. He has also been elected to the *Institutional Investor* Hall of Fame. He started his career as a consultant at The Boston Consulting Group.

"I am pleased to announce that Alex Henderson has joined Needham & Company, LLC further strengthening and expanding our technology research group," said Tom Maloney, Director of Research. "Alex brings a deep understanding of the networking technology industry and we look forward to him identifying promising new investment ideas in the sector."

Mr. Henderson holds a BA in Physics and Applied Math from Bard College and an MBA from Vanderbilt University.

About Needham & Company, LLC

Needham & Company, LLC, a wholly owned subsidiary of The Needham Group, Inc., is a privately held, full-service investment bank with the mission of helping emerging growth companies achieve their potential. The firm is headquartered in New York City with offices in Boston, Menlo Park and San Francisco. In addition to investment banking, Needham's principal activities include institutional sales and trading and asset management. To serve its institutional clients, Needham & Company, LLC produces comprehensive equity research on more than 315 companies in clean technology and industrial growth, communications and enterprise infrastructure, consumer, healthcare, semiconductors and semiconductor equipment, and software. Needham & Company, LLC is a member of FINRA, SIPC & SIFMA. For more information, please see www.needhamco.com.

Media Contact:

Tucker Hewes, Hewes Communications, Inc., (212) 207-9451, tucker@hewescomm.com