



Needham & Company, LLC to Host Its Annual Networking, Communications & Security Conference on November 13, 2018

Topics Include Current and Future Trends in Networking, Security and Optical

New York, NY, November 12, 2018 -- Needham & Company, LLC will host its annual Networking, Communications & Security Conference at the Millennium Broadway Hotel in New York City on November 13, 2018. The conference will include many leading companies in the networking, security and optical sectors.

Networking, Communications, Security, Technical Services Software, NFV—The Needham Networking, Communications & Security Conference offers a day of discussion focused on the trends driving these markets and the companies providing these technologies. Multi-Tenant Cloud architectures, increasing SaaS business models, and network core architectures are critical to success in an increasingly SaaS Cloudy world. The 2018 edition of our Networking, Communications and Security Conference will include some of the leading companies ushering in this upheaval in the markets, offering institutional investors and venture capitalists the type of thoughtful and timely insights they have come to expect from the event. There will be strong representation—from core optical underpinnings, to network architectural players, to application security and management solutions. Finally, on the service front, cloud-based service providers in the UCaaS and CPaaS spaces will be included.

The conference will feature presentations and “fireside chats” from companies in each sector. One-on-one meetings will also be available to qualified investors. The Needham Networking, Communications & Security Conference is open to clients of Needham & Company, LLC by invitation only. For more information, please call (212) 371-8300 or visit www.needhamco.com.

About Needham & Company, LLC

Needham & Company, LLC, a wholly owned subsidiary of The Needham Group, Inc., is a privately held, full-service investment bank that focuses exclusively on growth companies. It provides its clients with the resources to achieve their financing and strategic objectives. The Firm has capital-raising expertise in IPOs, follow-on public equity offerings, confidentially marketed equity offerings, private placements, mergers and acquisitions, and corporate and venture services (including share repurchases). Needham’s mission is to provide its clients with the long-term advice they need to achieve their business goals. The Firm is committed to exceptional service born of a tradition which stresses integrity above all else. We strive to be front of mind, approachable, and idea driven. In addition to investment banking, Needham & Company’s activities include institutional sales and trading, and asset management. To serve its institutional clients, Needham & Company produces comprehensive equity research on nearly 330 companies in communications and enterprise infrastructure; healthcare; industrial technology; Internet, entertainment and consumer; semiconductors and semiconductor equipment; and software and services; and makes a market in over 600 stocks. The Firm is headquartered in New York City with offices in San Francisco, CA; Boston, MA; Chicago, IL; Menlo Park, CA; and Minneapolis, MN. Needham & Company, LLC is a member of FINRA & SIPC. For more information, please visit www.needhamco.com.

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